PRESS RELEASE
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JD Bancshares, Inc.

FOR IMMEDIATE RELEASE
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## JD Bancshares, Inc. Reports Financial Results for Q3 2023

Jennings, LA., October 26, 2023 (ACCESSWIRE) - JD Bancshares, Inc. (the "Company"), (OTCQX: JDVB), the parent holding company of JD Bank (the "Bank"), reports its unaudited financial results for the three and nine-month periods ended September 30, 2023.

Net income is $\$ 3,492,852$ or $\$ 1.02$ per share for the three-month period ended September 30, 2023, compared to $\$ 3,216,519$ or $\$ 0.94$ per share for the linked quarter ended June 30, 2023 and $\$ 3,388,452$ or $\$ 0.99$ per share for the three-month period ended September 30, 2022. Pre-tax, pre-provision operating income for the current quarter is $\$ 4,154,284$, reflecting a small decline compared to $\$ 4,373,181$ and $\$ 4,261,659$ for the linked and prior year quarters, respectively. Pre-tax, pre-provision operating income (PTPPI) excludes taxes, provision for loan losses, losses on the sale of other real estate owned, losses on the sale of investment securities, recognized origination fees earned from the Paycheck Protection Program (PPP) and other non-operating revenues and expenses. The decline in PTPPI between the current and linked quarter is primarily due to a combination of lower levels of net interest and non-interest income, and the decline between the current and prior year quarter is attributable to an increase in non-interest expenses and partially offset by higher net interest income.

For the nine-month period ended September 30, 2023, net income is $\$ 8,794,599$ or $\$ 2.57$ per share compared to $\$ 8,672,339$ or $\$ 2.54$ per share for the prior year comparative period. PTPPI for the current nine-month period is $\$ 12,809,557$ reflecting a $28 \%$ increase over $\$ 9,975,321$ for the prior year period. The increase is attributable to a $13.1 \%$ increase in net interest income.

Bruce W. Elder, President \& CEO commented, "We are pleased to report our third quarter net income results of $\$ 3.5$ million, which exceeds net income for both the June 30, 2023 and September 30, 2022 quarters. While our year-to-date financial performance is relatively flat when compared to last year, the current year's results includes an after-tax loss realized on the sale of investment securities in the first quarter of $\$ 998,000$. Thus far, the improved revenue due to higher yielding earning assets has been able to offset increases in overhead expenses and declines in mortgage banking revenues. We believe our ability to maintain and grow earnings into the future will be predicated on generating quality, well-priced loan growth in the face of rising funding costs and non-interest expenses. While the economy continues to show a great deal of resilience, we do believe interest rates will remain at elevated levels for the near future and that a recession in 2024 is likely. The Company will continue to be vigilant and use sound judgment in its decisions and face future challenges head on."

## Paycheck Protection Program Lending

During 2020 and 2021, the Company made 1,422 PPP loans totaling $\$ 110.4$ million. As of September 30, 2023, there is one loan for $\$ 758,000$ that remains outstanding. The remaining PPP borrower has received partial forgiveness from the Small Business Administration (SBA) and is making payments on the loan. The Company continues to have the full guarantee of the SBA for this loan.

The Company received origination fees from the SBA for participating in the program. At origination, we recognized as interest income that portion of the fee estimated to be our internal cost of origination. The remainder is amortized over the contractual life of the loan. If the loan is forgiven or repaid early, the remaining unamortized portion is recognized as interest income in the month of repayment. There are no origination fees recognized as interest income for the quarters ended September 30, 2023 and June 30, 2023 and $\$ 32,000$ recognized for the September 30, 2022 quarter. There have been no origination fees recognized for the current
nine-month period compared to $\$ 605,000$ for the prior nine-month period. These fee recognitions have been excluded from PTPPI calculations.

## Asset Quality

Loans past due 30 to 89 days as of September 30, 2023 total $\$ 1.3$ million or $0.19 \%$ of total gross loans compared to $\$ 2.3$ million or $0.35 \%$ at December 31, 2022. Past due loans remain at a manageable level on September 30, 2023, but inflation and the actions of the Federal Reserve Open Market Committee (FOMC) to combat inflation continue to serve as a headwind to local and national economic conditions. Management is paying close attention to determine whether any adverse trends might develop in the near term.

Total nonperforming assets, including loans on non-accrual status, other real estate owned (OREO) and repossessed assets are $\$ 13.9$ million at September 30, 2023 compared to $\$ 14.3$ million at December 31, 2022. As of September 30, 2023 and December 31, 2022, loans in non-accrual status are $\$ 12.9$ million and $\$ 13.4$ million, respectively; OREO is $\$ 955,000$ compared to $\$ 863,000$ and there are currently no repossessed assets compared to $\$ 37,000$ at the prior year end. The level of non-accrual loans is elevated at September 30, 2023 primarily due to a $\$ 7.2$ million relationship consisting of multiple loans. Management and the borrower are working toward a resolution, and we anticipate progress to be made over the coming quarters. Management performs a quarterly evaluation of OREO properties and believes their adjusted carrying values are representative of their fair market values, although there is no assurance that the ultimate sales will be equal or greater than the carrying values.

Beginning January 1, 2023, the Company is applying the current expected credit loss (CECL) method to account for the allowance for credit losses (ACL). The Bank released $\$ 37,000$ of its ACL in the current quarter compared to recording provisions of $\$ 364,000$ and $\$ 189,000$ for the linked and prior year quarters, respectively. The ACL is $\$ 9.9$ million at September 30, 2023 or $1.47 \%$ of total loans compared to $\$ 9.2$ million at December 31,2022 or $1.32 \%$ of total loans. Net charge-offs are $\$ 486,000$ for the first nine months of 2023 compared to net recoveries of $\$ 353,000$ for the prior year comparative period. During a review of loan system parameters in Q2 2022, it was noted that payments collected and applied to loans charged-off in prior periods were not properly accounted for as recoveries. The correction of this issue resulted in an addition to the ACL of approximately $\$ 488,000$ in the prior year. While we believe the current level of our ACL is adequate, there is no assurance that regulators, increased risks in the loan portfolio, or changes in economic conditions will not require additional adjustments to the ACL.

## Net Interest Income

Net interest income for the current quarter is $\$ 10.8$ million, reflecting a decrease of $\$ 468,000$ compared to $\$ 11.3$ million for the linked quarter ended June 30, 2023. The current quarter results reflect an increase of $\$ 291,000$ compared to $\$ 10.5$ million reported for the prior year quarter ended September 30, 2022. Comparing net interest income for the September and June 2023 quarters, the decline is primarily due to a combination of lower yields on earning assets and the higher cost of interest-bearing liabilities. The increase in net interest income between the current and prior year quarter is due to a higher yield on earning assets and partially offset by increased funding costs and reduced levels of both earning assets and interest-bearing liabilities.

Total interest income on all earning assets for the current quarter is $\$ 13.1$ million compared to $\$ 13.2$ million for the linked quarter and $\$ 11.5$ million for the prior year quarter. Interest income on loans is $\$ 10.1$ million, $\$ 10.3$ million and $\$ 8.7$ million for the three comparative quarters, respectively. Average loans outstanding are $\$ 672.6$ million for Q3 2023, $\$ 674.8$ million for Q2 2023 and $\$ 656.0$ million for Q3 2022. The yield on loans declined to $5.93 \%$ in the current quarter from $6.11 \%$ in linked quarter and increased from $5.25 \%$ for the prior year quarter. During Q2 2023, the Company resolved a large problem loan relationship and recognized \$555,000 of previously reversed and unaccrued interest income which positively impacted the yield on loans in Q2 2023 by approximately 33 basis points. Interest income from all other earning assets is $\$ 3.0$ million for Q3 2023, $\$ 2.9$ million for Q2 2023 and $\$ 2.8$ million in Q3 2022. Yields and average volumes of all other earning assets are relatively constant for the current and linked quarters. Despite average volumes of all other earning assets
decreasing by approximately $\$ 68.1$ million from the prior year quarter, the higher yields on other earning assets in the current quarter more than offset the volume impact.

Total interest expense is $\$ 2.3$ million, $\$ 1.9$ million and $\$ 963,000$ for the three comparative quarters, respectively. Interest expense on deposits is $\$ 1.6$ million in Q3 2023, $\$ 1.4$ million in Q2 2023 and $\$ 649,000$ in Q3 2022. The cost of interest-bearing deposits is $1.06 \%$ for the current quarter, $0.90 \%$ for the linked quarter and $0.43 \%$ for the prior year quarter. The average volume of interest-bearing deposits is $\$ 786.3$ million for the current quarter, reflecting declines of $\$ 24.7$ million and $\$ 77.4$ million from the linked and prior year quarters, respectively. Interest expense on subordinated debt and other borrowings is $\$ 699,000$ in the current quarter compared to $\$ 502,000$ in the linked quarter and $\$ 315,000$ in the prior year quarter. The increase in interest expense from borrowings is due to increases in both the volume of borrowing and the cost of those borrowings. The cost of funds, which includes the impact of noninterest-bearing deposits, is $0.79 \%$ for the current period compared to $0.68 \%$ for Q2 2023 and $0.32 \%$ for Q3 2022.

Net interest income for the current nine-month period is $\$ 33.1$ million compared to $\$ 29.2$ million for the prior year period. Total interest income from earning assets is $\$ 38.6$ million producing a yield of $4.46 \%$ compared to $\$ 32.2$ million and a yield of $3.54 \%$ a year ago. Despite a decline in the volume of average earning assets outstanding of $\$ 61.5$ million, the 92 basis point increase in yields on those assets resulted in the $\$ 6.4$ million increase. Total interest expense increased from $\$ 2.9$ million and a cost of interest-bearing funds of $0.43 \%$ for the prior year period to $\$ 5.5$ million and $0.86 \%$ for the current nine-month period. The higher interest expense is due to the 43 basis point increase in the cost of interest-bearing funds and is partially offset by a $\$ 55.3$ million reduction in the average volume of interest-bearing funds outstanding. The cost of total funds is currently $0.65 \%$ compared to $0.32 \%$ a year ago. In June 2022, the Company became aware of a loan system setting which affected the accounting for loan payments collected in prior years and impacted loans previously charged-off and in non-accrual status. The setting adjustment resulted in the recognition of $\$ 291,000$ in interest income which is considered non-recurring, non-operating revenue for the nine-month period ended September 30, 2022.

In our June 30, 2023 press release, we cautioned that we could experience some net interest margin compression due to the FOMC's aggressive actions to tame inflation pressures. The higher interest rates have increased our cost of funds and is putting downward pressure on our net interest margin. The net interest margin is $3.74 \%$ for the current quarter compared to $3.92 \%$ in the linked quarter. The cost of funds increased by 11 basis points and the yield on earning assets declined by 7 basis points resulting in the 18 basis point decline. However, when discounting the aforementioned $\$ 555,000$ recognized through the resolution of the large loan relationship, net margin would have been $3.75 \%$ for Q2 2023, and therefore net interest margin would have declined by only 1 basis point. For the nine-month periods ended September 30, 2023 and 2022, net interest margin increased by 59 basis points from $3.22 \%$ to $3.81 \%$. The increase is due to the yield on earning assets increasing by 92 basis points and is partially offset by an increase in the total cost of funds of 33 basis points.

While we believe there continues to be pressure on the net interest margin, we can minimize the impact by improving our loan to deposit ratio and transitioning lower earning assets to higher earning asset categories. Our loan to deposit ratio has grown from $58.7 \%$ at December 31, 2022 to $64.2 \%$ at September 30, 2023. While we do believe that economic conditions are softening and could negatively impact future loan demand, south Louisiana is still in the process of recovering from three 2020 hurricanes which could fuel future loan growth for the Company.

## Non-Interest Income

Total non-interest income is $\$ 2.9$ million for the three-month period ended September 30, 2023 compared to $\$ 3.0$ million for both the linked quarter and the prior year quarter. Service charges and fees associated with deposit accounts are $\$ 2.2$ million for both the current quarter and linked quarter and are down from $\$ 2.4$ million for the prior year quarter. The largest component of service charges and fees is interchange revenue on debit card transactions. Interchange revenue is $\$ 1.2$ million for the current quarter, $\$ 1.3$ million for the linked quarter and $\$ 1.2$ million for the prior year quarter. Revenue from non-sufficient funds (NSF) is $\$ 754,000$ in the current
quarter compared to $\$ 696,000$ in the linked quarter and $\$ 870,000$ in the prior year quarter. The decrease in NSF fee revenue in the current year quarters compared to 2022 is primarily due to the Company's decision to no longer charge fees for those items returned against a customer's account more than once.

Gains on the sale of originated mortgage loans continues to be impacted by the higher interest rate environment. Gains on the sale of originated mortgages is $\$ 124,000$ for the current quarter compared to $\$ 152,000$ for Q2 2023 and $\$ 222,000$ for Q3 2022. Although the demand for housing remains strong, the current level of mortgage loan rates is causing more people to reconsider home ownership, and existing homeowners from giving up their current $3 \%$ mortgage loan to move into larger homes. We anticipate mortgage originations to remain at or below current levels in the near term.

Other non-interest income is $\$ 563,000$ for the current quarter compared to $\$ 587,000$ for the linked quarter and $\$ 424,000$ for the prior year quarter. Revenues from trust and brokerage activities comprise the largest components of other non-interest income. The sum of these two revenue streams is $\$ 247,000, \$ 271,000$ and $\$ 217,000$ for the three comparative quarters respectively. There are no non-recurring, non-operating revenue items for any of the comparative quarters.

Non-interest income for the nine-month period ended September 30, 2023 is $\$ 7.4$ million, compared to $\$ 8.8$ million for the prior year period. Service charges and fees declined by $\$ 230,000$ to $\$ 6.7$ million from $\$ 6.9$ million and were negatively impacted by a $\$ 198,000$ decrease in NSF fees. Debit card interchange revenue is relatively stable and is $\$ 3.8$ million for both periods. Gains on sale of originated mortgage loans is $\$ 386,000$ compared to $\$ 741,000$ and other non-interest income is $\$ 304,000$ compared to $\$ 1.1$ million. Other non-interest income for the current nine-month period includes a $\$ 1,263,000$ non-recurring realized loss on the sale of investment securities recognized in the first quarter.

## Non-Interest Expense

Total non-interest expense is $\$ 9.6$ million for the September 30, 2023 quarter compared to $\$ 10.0$ million for the linked quarter and $\$ 9.3$ million for the prior year quarter. Salary and benefits expense is the largest component of non-interest expenses and is $\$ 5.1$ million for the current quarter, $\$ 5.2$ million for the linked quarter and $\$ 4.7$ million for the prior year quarter. We recently rounded out our lending team in the Baton Rouge market and salary and benefits expense should increase slightly through year-end.

Occupancy expenses are $\$ 1.4$ million for both the current and linked quarters and $\$ 1.3$ million for the prior year quarter. Two components of occupancy expense that have increased in 2023 periods compared to Q3 2022 are depreciation and lease expense. Depreciation expense has increased as a result of the new Sale Road Branch in Lake Charles and lease expense has increased due to the expansion into the Baton Rouge and Mandeville, LA markets.

Data processing expense is $\$ 1.4$ million for the current quarter, $\$ 1.3$ million in the linked quarter and $\$ 1.0$ million for the prior year quarter. Data processing expenses increase as the Company adds new accounts, new products and due to contractual annual consumer price index adjustments. Advertising and public relations expenses total $\$ 250,000$ in the current quarter compared to $\$ 351,000$ for the June 2023 quarter and $\$ 387,000$ for the September 2022 quarter. Other non-interest expenses are $\$ 1.5$ million for Q3 2023, $\$ 1.9$ million for Q2 2023 and $\$ 1.8$ million for Q3 2022. The largest components of other non-interest expenses are professional fees, ad valorem taxes, FDIC insurance assessments and other losses. Included in other non-interest expenses are net losses on the sale of OREO of $\$ 3,000, \$ 1,000$ and $\$ 41,000$ for each of the comparative quarters. Additionally, $\$ 153,000$ of non-recurring, non-operating expenses were incurred during Q2 2023 to reimburse certain customers who had been charged, in accordance with the Company's disclosures, multiple NSF fees on represented items. We decided to reimburse those charges due to recent regulatory scrutiny regarding fees on represented items.

Non-interest expenses for the nine-month period ended September 30, 2023 are $\$ 29.1$ million compared to $\$ 27.5$ million for the prior year. Increases in salaries and employee benefits, data processing and occupancy are partially offset by decreases in advertising and public relations expenses and fraud losses. Losses on the sale of OREO for the current and prior nine-month periods are $\$ 4,000$ and $\$ 42,000$, respectively. Non-recurring, nonoperating expenses for the two comparative nine-month periods include the aforementioned $\$ 153,000$ for the current period and $\$ 283,000$ on the disposal of a former bank branch in the prior period.

Income tax expense is $\$ 695,000$ for the current quarter compared to $\$ 638,000$ for the linked quarter and $\$ 675,000$ for the September 30, 2022 quarter. The effective tax rate is $16.60 \%, 16.56 \%$ and $16.61 \%$ for the three comparative quarters, respectively. Current year-to-date income tax expense is $\$ 1.7$ million with an effective rate of $15.92 \%$ compared to $\$ 1.7$ million and $16.27 \%$ for the prior year nine-month period.

## Balance Sheet

Total assets are $\$ 1.2$ billion at both September 30, 2023 and December 31, 2022, but did decline by $5.03 \%$ or $\$ 62.1$ million. The decline is the net effect of using cash, investment securities and new borrowings to fund declines in deposits and new net loan growth. A portion of the decline is due to the net after-tax impact of rising interest rates on the Company's available for sale investment securities portfolio.

In the nine months since December 31, 2022, the Company has raised $\$ 43.3$ million in cash from its investment portfolio through securities sales and principal amortizations. We have also raised $\$ 30.1$ million in cash through additional borrowed funds. The cash generated from these activities, plus $\$ 12.7$ million of existing cash and $\$ 4.9$ million of net income, less dividends paid stockholders, has been used to fund the decline in total deposits and new net loan growth. Total deposits have declined by $\$ 91.8$ million through September 30, 2023. The largest decline has occurred in interest-bearing demand accounts, which have decreased by $\$ 68.9$ million. Savings accounts and noninterest-bearing demand accounts have experienced year-to-date declines of $\$ 41.1$ million and $\$ 3.4$ million, respectively. Deposit types showing year-to-date increases include time deposits, increasing by $\$ 18.5$ million, and money market accounts, increasing by $\$ 3.1$ million. New net loan growth for 2023 is $\$ 3.1$ million. The Company has no brokered deposits within its funding mix at September 30, 2023 or December 31, 2022.

The decline in deposit levels between December 31, 2022 and September 30, 2023 is attributed to a combination of factors. The FOMC has aggressively increased interest rates in response to inflationary conditions and bank customers now have more alternatives as to where they invest their cash. In the midst and aftermath of the COVID-19 pandemic, the US Government injected trillions of stimulus dollars into the economy in the form of PPP loans to small businesses and direct payments to consumers, which created a substantial buffer for customers who placed excess cash in savings and interest-bearing accounts. As inflation increased through the US economy, the price of goods and services spiked and much of that buffer is being exhausted. Southwest Louisiana experienced two hurricanes in the fall of 2020. Due to insurance delays, the scarcity of labor and supply chain issues, customers were delayed making repairs to their properties. Those repairs have been ongoing over the past two years and have resulted in a use of funds. Finally, a small number of bank failures occurring between March and July 2023 caused customers to more carefully consider FDIC insurance coverage levels. Although the Company is financially strong, is well capitalized and has access to significant off-balance sheet liquidity, some depositors may have decided to diversify their deposits across multiple banks. It should be noted that the Company was the recipient of new deposits from customers of other financial institutions who made those same diversification decisions. Despite the outflow of deposits over the past 21 months, total deposits have still increased by $\$ 280.1$ million since December 2019.

Stockholders' equity decreased by $\$ 3.4$ million to $\$ 53.7$ million at September 30, 2023 from $\$ 57.1$ million at December 31, 2022. The decrease is primarily comprised of an increase in the accumulated other comprehensive loss of $\$ 8.4$ million, dividends paid to common shareholders of $\$ 2.8$ million, the one-time CECL implementation adjustment of $\$ 1.2$ million and is partially offset by year-to-date earnings of $\$ 8.8$ million.

Tangible book value per common share is $\$ 14.48$ at September 30, 2023 compared to $\$ 15.47$ at December 31, 2022.

## Key Performance Ratios

Return on average assets (ROA) increased to $1.16 \%$ for the current quarter compared to $1.07 \%$ for both the linked and prior year quarters. Return on average equity (ROE) is $21.43 \%, 19.21 \%$ and $20.61 \%$ for the three comparative quarters ended September 2023, June 2023 and September 2022, respectively. ROA and ROE for the nine-month periods ended September 30, 2023 and 2022 are $0.98 \%$ and $0.90 \%$, and $18.64 \%$ and $14.10 \%$, respectively. The ROA and ROE for the current nine-month period are negatively impacted by the realized loss on available for sale investment securities. The pre-tax realized loss was $\$ 1.3$ million and the after-tax loss was \$998,000.

About JD Bancshares, Inc.
JD Bancshares, Inc. is the bank holding company of JD Bank, a state-chartered bank headquartered in Jennings, Louisiana. JD Bank has been serving the citizens of south Louisiana since 1947 and offers a variety of personal and commercial lending and deposit products through both physical and digital delivery channels. The Bank also offers both trust and investment services. JD Bank operates through 22 full-service branch offices and two Loan Production/Deposit Production offices located along the Interstate 10/12 corridor from Lake Charles to Mandeville, Louisiana. JD Bancshares, Inc. may be accessed on its website at jdbank.com.

JD Bancshares, Inc. (OTCQX: JDVB) trades on the OTCQX Best Market. Companies meet high financial standards, follow best practice corporate governance, demonstrate compliance with U.S. securities laws, and have a professional third-party sponsor introduction. Investors can find current financial disclosure and RealTime Level 2 quotes for the Company on otcmarkets.com.

## Forward-Looking Statements

Statements contained in this release, which are not historical facts, are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Such forward-looking statements are subject to risks and uncertainties which could cause actual results to differ materially from those currently anticipated due to a number of factors which include the effects of future economic conditions, governmental fiscal and monetary policies, legislative and regulatory changes, the risks of changes in interest rates, the effects of competition, and including without limitation to other factors that could cause actual results to differ materially as discussed in documents filed by the Company with the Securities and Exchange Commission from time to time.

# JD BANCSHARES, INC. AND SUBSIDIARIES JENNINGS, LOUISIANA 

## CONSOLIDATED BALANCE SHEETS <br> (UNAUDITED)

|  | Actual Sep 2023 | $\begin{array}{r} \text { Actual } \\ \text { Dec } 2022 \end{array}$ | \$ Variance | \% Variance |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and due from banks | 23,325,862 | 26,434,524 | -3,108,662 | (11.8) |
| Interest bearing deposits with banks | 12,285,799 | 21,855,505 | -9,569,706 | (43.8) |
| Investment Securities - Taxable | 271,980,397 | 321,185,999 | -49,205,602 | (15.3) |
| Investment Securities - Tax-exempt | 126,761,049 | 131,488,014 | -4,726,965 | (3.6) |
| Mortgage loans held for sale | 77,515 | 549,984 | -472,469 | (85.9) |
| Loans, net of unearned income | 675,001,620 | 671,942,133 | 3,059,487 | 0.5 |
| Less: Allowance for credit losses | -9,921,686 | -9,208,070 | -713,616 | 7.7 |
| Premises and equipment, net | 21,911,685 | 22,692,381 | -780,696 | (3.4) |
| Accrued interest receivable | 4,620,441 | 4,985,487 | -365,046 | (7.3) |
| Other real estate | 955,965 | 863,101 | 92,864 | 10.8 |
| Other assets | 46,308,340 | 42,656,191 | 3,652,149 | 8.6 |
| Total Assets | 1,173,306,987 | 1,235,445,249 | -62,138,262 | (5.0) |
| Liabilities |  |  |  |  |
| Non-Interest Bearing Deposits | 278,535,633 | 281,921,238 | -3,385,605 | (1.2) |
| Interest bearing demand deposits | 314,833,161 | 383,786,414 | -68,953,253 | (18.0) |
| Savings and Money Market Deposits | 338,079,103 | 376,093,240 | -38,014,137 | (10.1) |
| Time Deposits - Retail | 120,739,082 | 102,193,314 | 18,545,768 | 18.1 |
| Total Deposits | 1,052,186,979 | 1,143,994,206 | -91,807,227 | (8.0) |
| Accrued expenses and other liabilities | 7,558,890 | 4,590,785 | 2,968,105 | 64.7 |
| Other Borrowings | 59,871,093 | 29,764,526 | 30,106,567 | 101.1 |
| Total Liabilities | 1,119,616,962 | 1,178,349,517 | -58,732,555 | (5.0) |
| Equity |  |  |  |  |
| Common stock | 21,372,250 | 21,378,500 | -6,250 | (0.0) |
| $3,419,560$ shares outstanding at 9.30 .23 <br> $3,420,560$ shares outstanding at 12.31.22 |  |  |  |  |
| Capital surplus | 10,294,678 | 10,312,636 | -17,958 | (0.2) |
| Retained earnings | 81,699,617 | 76,844,905 | 4,854,712 | 6.3 |
| Accumulated other comprehensive income (loss) | -59,278,411 | -50,873,123 | -8,405,288 | 16.5 |
| Less: Unearned common stock awards | -398,109 | -567,186 | 169,077 | (29.8) |
| Total Equity | 53,690,025 | 57,095,732 | -3,405,707 | (6.0) |
| Total Liabilities \& Equity | 1,173,306,987 | 1,235,445,249 | -62,138,262 | (5.0) |

## JD BANCSHARES, INC. AND SUBSIDIARIES <br> JENNINGS, LOUISIANA



Note: Some items may have been reclassified from prior presentations

## JD BANCSHARES, INC. AND SUBSIDIARIES JENNINGS, LOUISIANA

CONSOLIDATED STATEMENTS OF OPERATIONS
(UNAUDITED)

|  | YTD Actual Sep 2023 | YTD Actual Sep 2022 | \$ Variance | \% Variance |
| :---: | :---: | :---: | :---: | :---: |
| Interest Income |  |  |  |  |
| Interest on Loans | 29,559,390 | 24,906,796 | 4,652,594 | 18.7 |
| Mortgage Loans Held For Sale | 25,226 | 27,855 | $(2,629)$ | (9.4) |
| Interest on deposits with banks | 773,467 | 475,593 | 297,874 | 62.6 |
| Investment Securities - Taxable | 5,871,876 | 4,340,560 | 1,531,316 | 35.3 |
| Investment Securities - Tax-exempt | 2,363,406 | 2,409,936 | $(46,530)$ | (1.9) |
| Total Interest Income | 38,593,365 | 32,160,740 | 6,432,625 | 20.0 |
| Interest Expense |  |  |  |  |
| Interest bearing demand deposits | 904,688 | 631,897 | 272,791 | 43.2 |
| Savings and Money Market Deposits | 1,436,723 | 662,718 | 774,005 | 116.8 |
| Time Deposits - Retail | 1,613,964 | 628,196 | 985,768 | 156.9 |
| Total Interest Expense on Deposits | 3,955,375 | 1,922,811 | 2,032,564 | 105.7 |
| FHLB Advances | 36,522 | - | 36,522 |  |
| Interest on other borrowings | 1,517,768 | 993,485 | 524,283 | 52.8 |
| Total Interest Expense | 5,509,665 | 2,916,296 | 2,593,369 | 88.9 |
| Net Interest Income | 33,083,700 | 29,244,444 | 3,839,256 | 13.1 |
| Provision for credit losses | 928,749 | 189,000 | 739,749 | 391.4 |
| Net In. Inc. After Prov. for Loan Losses | 32,154,951 | 29,055,444 | 3,099,507 | 10.7 |
| Non Interest Income |  |  |  |  |
| Service charges and fees | 6,670,437 | 6,900,872 | $(230,435)$ | (3.3) |
| Mortgage loan and related fees | 385,614 | 741,412 | $(355,798)$ | (48.0) |
| Other noninterest income | 304,265 | 1,135,589 | $(831,324)$ | (73.2) |
| Total Non Interest Income | 7,360,316 | 8,777,873 | $(1,417,557)$ | (16.1) |
| Non Interest Expense |  |  |  |  |
| Salaries and employee benefits | 15,242,826 | 14,067,912 | 1,174,914 | 8.4 |
| Occupancy | 4,135,285 | 3,783,808 | 351,477 | 9.3 |
| Advertising and public relations | 904,803 | 1,119,048 | $(214,245)$ | (19.1) |
| Data Processing | 3,913,459 | 3,317,376 | 596,083 | 18.0 |
| Other noninterest expense | 4,858,684 | 5,187,174 | $(328,490)$ | (6.3) |
| Total Non Interest Expense | 29,055,057 | 27,475,318 | 1,579,739 | 5.7 |
| Income Before Taxes | 10,460,210 | 10,357,999 | 102,211 | 1.0 |
| Income taxes | 1,665,611 | 1,685,660 | $(20,049)$ | (1.2) |
| Net Income | 8,794,599 | 8,672,339 | 122,260 | 1.4 |

Per common share data:

| Earnings | $\$$ | 2.57 | $\$$ | 2.54 |
| :--- | :--- | ---: | :--- | ---: |
| Weighted average number of shares outstanding |  | $\mathbf{3 , 4 2 0 , 2 1 9}$ |  | $\mathbf{3 , 4 1 6 , 7 4 0}$ |

Note: Some items may have been reclassified from prior presentations

## JD BANCSHARES, INC. AND SUBSIDIARIES

Margin Analysis Compare

| Earning Assets |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
| Loans | 5.93 | 5.25 | 0.68 | 672,609,097 | 655,982,188 | 16,626,909 | 10,054,185 | 8,672,115 | 1,382,070 |
| PPP fee recognition | - | 0.01 | (0.01) | - | - | - | - | 32,028 | $(32,028)$ |
| Loans with fees | 5.93 | 5.26 | 0.67 | 672,609,097 | 655,982,188 | 16,626,909 | 10,054,185 | 8,704,143 | 1,350,042 |
| Mortgage loans held for sale | 8.72 | 5.93 | 2.79 | 376,875 | 675,460 | $(298,585)$ | 8,213 | 10,009 | $(1,796)$ |
| Deposits with banks | 5.84 | 2.26 | 3.58 | 21,540,204 | 44,337,345 | $(22,797,141)$ | 317,052 | 252,489 | 64,563 |
| Investment securities - taxable | 2.22 | 1.78 | 0.44 | 348,900,279 | 388,791,156 | $(39,890,877)$ | 1,933,021 | 1,727,851 | 205,170 |
| Investment securities - tax-exempt | 3.11 | 3.11 |  | 127,314,013 | 132,442,096 | $(5,128,083)$ | 781,796 | 812,774 | $(30,978)$ |
| Total Earning Assets | 4.53 | 3.81 | 0.72 | 1,170,740,468 | 1,222,228,245 | (51,487,777) | 13,094,267 | 11,507,266 | 1,587,001 |
| Interest bearing liabilities |  |  |  |  |  |  |  |  |  |
| Interest bearing demand | 0.42 | 0.24 | 0.18 | 313,936,339 | 361,368,509 | $(47,432,170)$ | 333,127 | 215,821 | 117,306 |
| Savings and Money Market | 0.57 | 0.25 | 0.32 | 351,842,925 | 398,283,640 | (46,440,715) | 507,377 | 253,011 | 254,366 |
| Time deposits - Retail | 2.37 | 0.69 | 1.68 | 120,539,555 | 104,048,520 | 16,491,035 | 720,298 | 179,686 | 540,612 |
| Total interest bearing deposits | 0.79 | 0.30 | 0.49 | 786,318,819 | 863,700,669 | (77,381,850) | 1,560,802 | 648,517 | 912,285 |
| Other borrowings | 4.46 | 4.12 | 0.34 | 61,259,186 | 29,886,370 | 31,372,816 | 698,643 | 314,788 | 383,855 |
| Total borrowed funds | 4.46 | 4.12 | 0.34 | 61,259,186 | 29,886,370 | 31,372,816 | 698,643 | 314,788 | 383,855 |
| Total interest-bearing liabilities | 1.06 | 0.43 | 0.63 | 847,578,005 | 893,587,039 | $(46,009,034)$ | 2,259,445 | 963,306 | 1,296,139 |
| Net interest rate spread | 3.47 | 3.38 | 0.09 |  |  |  | 10,834,822 | 10,543,960 | $\underline{290,862}$ |
| Effect of non-interest bearing deposits | (0.27) | (0.11) | (0.16) | 278,960,273 | 292,240,136 | (13,279,863) |  |  |  |
| Cost of funds | 0.79 | 0.32 | 0.47 |  |  |  |  |  |  |
| Net interest margin | 3.74 | 3.49 | 0.25 |  |  |  |  |  |  |

## JD BANCSHARES, INC. AND SUBSIDIARIES

Margin Analysis Compare

|  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earning Assets |  |  |  |  |  |  |  |  |  |
| Loans | 5.88 | 5.07 | 0.81 | 671,611,674 | 641,107,152 | 30,504,522 | 29,559,390 | 24,301,299 | 5,258,091 |
| Loan fees | - | 0.12 | (0.12) | - | - | - |  | 605,497 | $(605,497)$ |
| Loans with fees | 5.88 | 5.19 | 0.69 | 671,611,674 | 641,107,152 | 30,504,522 | 29,559,390 | 24,906,796 | 4,652,594 |
| Mortgage loans held for sale | 7.58 | 4.64 | 2.94 | 443,722 | 801,199 | $(357,477)$ | 25,226 | 27,855 | $(2,629)$ |
| Deposits with banks | 5.71 | 0.82 | 4.89 | 18,108,955 | 82,701,022 | $(64,592,067)$ | 773,467 | 508,870 | 264,597 |
| Investment securities - taxable | 2.19 | 1.51 | 0.68 | 356,830,249 | 380,463,866 | (23,633,617) | 5,871,876 | 4,307,283 | 1,564,593 |
| Investment securities - tax-exempt | 3.10 | 3.08 | 0.02 | 128,517,551 | 131,951,669 | $(3,434,118)$ | 2,363,406 | 2,409,936 | $(46,530)$ |
| Total Earning Assets | 4.46 | 3.54 | 0.92 | 1,175,512,152 | 1,237,024,909 | $(61,512,757)$ | 38,593,365 | 32,160,740 | 6,432,625 |
| Interest bearing liabilities |  |  | - |  |  |  |  |  |  |
| Interest bearing demand | 0.37 | 0.23 | 0.14 | 330,772,678 | 365,999,561 | $(35,226,883)$ | 904,688 | 631,897 | 272,791 |
| Savings and Money Market | 0.52 | 0.22 | 0.30 | 367,929,248 | 408,669,264 | $(40,740,016)$ | 1,436,723 | 662,718 | 774,005 |
| Time deposits - Retail | 1.88 | 0.77 | 1.11 | 114,500,220 | 109,647,492 | 4,852,728 | 1,613,964 | 628,196 | 985,768 |
| Total interest bearing deposits | 0.65 | 0.29 | 0.36 | 813,202,146 | 884,316,317 | (71,114,171) | 3,955,374 | 1,922,811 | 2,032,563 |
| Federal home Loan Bank advances | 5.22 | - | 5.22 | 923,077 | - | 923,077 | 36,522 | - | 36,522 |
| Other borrowings | 4.39 | 4.26 | 0.13 | 45,620,492 | 30,762,438 | 14,858,054 | 1,517,768 | 993,485 | 524,283 |
| Total borrowed funds | 4.40 | 4.26 | 0.14 | 46,543,569 | 30,762,438 | 15,781,131 | 1,554,290 | 993,485 | 560,805 |
| Total interest-bearing liabilities | 0.86 | 0.43 | 0.43 | 859,745,715 | 915,078,755 | $(55,333,040)$ | 5,509,664 | 2,916,296 | 2,593,368 |
| Net interest rate spread | 3.60 | 3.11 | 0.49 |  |  |  | 33,083,700 | 29,244,444 | $\underline{3,839,256}$ |
| Effect of non-interest bearing deposits | (0.21) | (0.11) | (0.10) | 274,238,437 | 291,080,255 | $(16,841,817)$ |  |  |  |
| Cost of funds | 0.65 | 0.32 | 0.33 |  |  |  |  |  |  |
| Net interest margin | 3.81 | 3.22 | 0.59 |  |  |  |  |  |  |

## JD BANCSHARES, INC. AND SUBSIDIARIES

## SUPPLEMENTAL FINANCIAL INFORMATION

## Financial Ratios

|  | $\begin{gathered} \text { For the Qtr } \\ \text { Ended } \\ \text { September 30, } 2023 \end{gathered}$ | For the Qtr <br> Ended <br> June 30, 2023 | $\begin{gathered} \text { For the Qtr } \\ \text { Ended } \\ \text { September 30, } 2022 \end{gathered}$ | For the Nine <br> Months <br> Ended <br> September 30, 2023 | For the Nine <br> Months <br> Ended <br> September 30, 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Performance Ratios |  |  |  |  |  |
| Return on Average Assets (ROA) | 1.16\% | 1.07\% | 1.07\% | 0.98\% | 0.90\% |
| ROA based on Pre-tax, pre-provision operating income | 1.38\% | 1.46\% | 1.35\% | 1.42\% | 1.03\% |
| Return on Average Equity (ROE) | 21.43\% | 19.21\% | 20.61\% | 18.64\% | 14.10\% |
| ROE based on Pre-tax, pre-provision operating income | 25.49\% | 26.11\% | 25.92\% | 27.14\% | 16.22\% |
| Earnings per Share | \$1.02 | \$0.94 | \$0.99 | \$2.57 | \$2.54 |
| Net Interest Margin | 3.74\% | 3.92\% | 3.49\% | 3.81\% | 3.22\% |
| Efficiency Ratio ** | 68.74\% | 68.33\% | 67.22\% | 68.26\% | 70.76\% |
| Non-Interest Income as a \% of Avg. Assets** | 0.96\% | 0.99\% | 0.95\% | 0.96\% | 0.89\% |
| Non-Interest Expense as a \% of Avg. Assets** | 3.18\% | 3.29\% | 2.92\% | 3.21\% | 2.81\% |


|  | As of <br> September 30, 2023 | As of <br> December 31, 2022 |  |
| :--- | :---: | :---: | :---: |
| Bank Level Capital Ratios: | $10.84 \%$ (Est.) | $10.04 \%$ |  |
| Tier 1 Leverage Ratio | $16.51 \%$ (Est.) | $15.45 \%$ |  |
| Common Equity Tier 1 Ratio | $16.51 \%$ (Est.) | $15.45 \%$ |  |
| Tier 1 Risk-Based Capital Ratio | $17.73 \%$ (Est.) | $16.55 \%$ |  |
| Total Risk-Based Capital Ratio |  |  |  |
| Company: | $\$ .22 \%$ | $4.28 \%$ |  |
| Tangible Equity / Total Assets | $\$$ | 14.48 | $\$$ |

## Reconcilement of GAAP to Pre-tax, Pre-Provision Operating Income:

|  | For the Qtr Ended September 30, 2023 |  | For the Qtr <br> Ended <br> June 30, 2023 |  | For the Qtr Ended September 30, 2022 |  | For the Nine <br> Months <br> Ended <br> September 30, 2023 |  | For the Nine <br> Months <br> Ended <br> September 30, 2022 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Income (GAAP) | \$ | 3,492,852 | \$ | 3,216,519 | \$ | 3,388,452 | \$ | 8,794,599 | \$ | 8,672,339 |
| Provision for Loan Lossess |  | $(36,920)$ |  | 364,080 |  | 189,000 |  | 928,749 |  | 189,000 |
| Net (Gain) Loss on OREO |  | 3,063 |  | 1,022 |  | 41,400 |  | 4,085 |  | 41,985 |
| Net (Gain) Loss on Securities |  | - |  | - |  |  |  | 1,263,100 |  | - |
| Non-recurring Revenue |  | - |  | - |  |  |  | - |  | $(291,127)$ |
| Non-recurring Expenses |  | - |  | 153,413 |  | - |  | 153,413 |  | 282,961 |
| Nonrecurring Revenue - PPP origination fees |  | - |  | - |  | $(32,028)$ |  | - |  | $(605,497)$ |
| Income Tax Expense |  | 695,289 |  | 638,147 |  | 674,835 |  | 1,665,611 |  | 1,685,660 |
| Pre-tax, Pre-Provision Operating Income | \$ | 4,154,284 | \$ | 4,373,181 | \$ | 4,261,659 | \$ | 12,809,557 | \$ | 9,975,321 |

** Non-recurring items are eliminated for this ratio

